

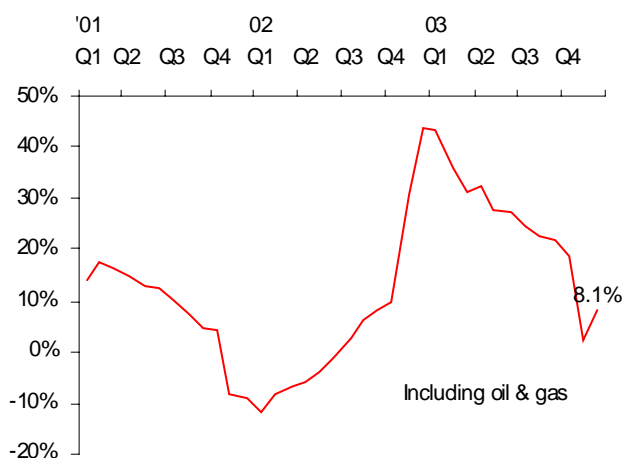
Key indicators

Trade	1 mth '04 output		Feb '04 est.		2 mths'04 est.		2 mths change	
	'000 t	US\$mIn	'000 t	US\$mIn	'000 t	US\$mIn	amt. %	value %
TOTAL EXPORTS		1,627		1,700		3,327		8.1
Domestic enterprises		726		762		1,488		-1.2
Foreign invested enterprises		901		938		1,839		17.1
<i>Crude oil</i>		368		378		746		7.2
<i>non-oil exports</i>		533		560		1,093		25.0
<i>Main commodities exported</i>								
Crude oil	1,573.0	370.0	1,600.0	376.0	3,173.0	746.0	11.0	7.2
Textiles & garments		263.0		280.0		543.0		-1.4
Seafood products		115.0		150.0		265.0		-2.4
Footwear		224.0		220.0		444.0		17.4
Electronics, PCs & components		46.0		40.0		86.0		-8.6
Rice	104.0	27.0	200.0	40.0	304.0	67.0	-40.1	-29.7
Coffee	74.0	49.0	80.0	52.0	154.0	101.0	17.9	8.5
Latex	27.0	29.0	30.0	32.0	57.0	61.0	-34.0	-5.7
Black pepper	3.0	4.0	5.0	6.0	8.0	10.0	36.4	25.6
Cashew	4.0	16.0	5.0	16.0	9.0	32.0	0.5	6.1
Coal	762.0	19.0	650.0	16.0	1,412.0	35.0	34.1	34.7
Tea	3.0	3.0	4.0	4.0	7.0	7.0	5.7	16.6
Peanut	1.0	1.0	3.0	2.0	4.0	3.0	33.3	81.6
TOTAL IMPORTS		1,807		1,830		3,637		6.9
Domestic Enterprises		1,168		1,180		2,348		3.0
Foreign Invested Enterprises		639		650		1,289		15.0
<i>Main commodities imported</i>								
Automobiles		35.0		40.0		75.0		-7.5
Machinery & spare parts		249.0		300.0		549.0		-16.2
Steel & steel billets	339.0	138.0	350.0	142.0	689.0	280.0	8.3	30.6
Steel billet	141.0	42.0	150.0	45.0	291.0	87.0	59.8	4.1
Fertiliser	307.0	39.0	320.0	41.0	627.0	80.0	10.6	9.6
Urea	125.0	24.0	150.0	28.0	275.0	52.0	-12.2	25.4
Petroleum	1,030.0	289.0	800.0	225.0	1,830.0	514.0	21.9	32.8
Chemicals		43.0		45.0		88.0		26.0
Pharmaceuticals		24.0		25.0		49.0		-8.1
Plastics	66.0	58.0	68.0	60.0	134.0	118.0	-16.0	0.8
Cotton	5.0	7.0	6.0	8.0	11.0	15.0	12.0	48.6
Yarn	15.0	21.0	18.0	27.0	33.0	48.0	6.9	17.7
Textiles, garments materials & parts		130.0		140.0		270.0		2.2
Motorbike kits ('000)		17.0		20.0		37.0		-33.5
TRADE BALANCE (US\$mIn.)		-180				-310		
(%)		-11.06%				-9.32%		

General Dept. of Statistics

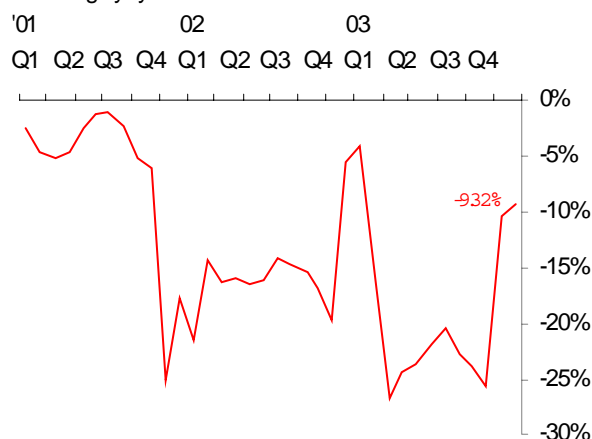
February 2004 exports

% change yoy



February 2004 trade deficit

% change yoy



Industrial production	1 mths'04 output	Feb-04 est. output	2 mths est. output	Feb-04 % yoy	2 mths % yoy	
VND billion *						
TOTAL INDUSTRIAL OUTPUT	27,281	28,268	55,548	25.2	15.6	
State sector	9,371	9,982	19,353	24.8	12.3	
Non-state sector	7,659	7,988	15,647	33.4	22.0	
Foreign invested enterprises	10,251	10,298	20,549	19.8	14.3	
<i>Main industrial centres</i>						
Hanoi	2,119.7	2,164.2	4,283.9	26.9	12.7	
HCM City	6,610.4	7,303.1	13,913.5	29.3	13.5	
Dong Nai	2,075.9	2,221.8	4,297.7	25.6	16.3	
Binh Duong	2,061.4	2,158.0	4,219.4	59.5	33.0	
Ba Ria-Vung Tau	2,683.6	2,621.0	5,304.6	1.9	2.3	
Can Tho	551.3	595.7	1,147.0	38.9	17.2	
Hai Phong	1,218.3	1,290.0	2,508.3	40.5	19.2	
Da Nang	398.5	472.0	870.5	42.0	15.7	
<i>Output of key commodities</i>						
	<i>Unit</i>					
Crude oil	'000 tonnes	1,837.0	1,492.0	3,329.0	3.3	14.0
Coal	'000 tonnes	1,562.7	1,856.5	3,419.2	14.4	18.0
Electricity	mln kWh	3,251.8	3,347.8	6,599.6	24.6	15.6
Steel	'000 tonnes	213.6	226.1	439.7	35.5	23.5
Cement	'000 tonnes	1,329.6	1,782.1	3,111.7	35.2	8.2
Fertiliser	000 tonnes	133.0	126.2	259.2	19.8	17.9
Automobiles	unit	2,183.0	2,649.0	4,832.0	22.6	-0.3
Motorbikes	'000 unit	94,923.0	93,270.0	188,193.0	39.9	35.5
Processed seafood	'000 tonnes	23.3	25.3	48.6	44.0	24.3
Ready-made clothes	mln units	48.8	54.5	103.3	43.6	14.6

(*) 1 trillion dong = US\$72 mln

General Dept. of Statistics